

ISX OVERHAUL KIT VALUE PROPOSITION



Comprehensive Offering Component Accuracy



CHOOSE THE RIGHT LEVEL

Three tier options to suit your clients specific needs



PEACE OF MIND

Standard Warranty
NOW Extended Warranty

VALUE

ReCon Parts Inclusion Bundled Pricing

GENUINE CUMMINS ISX OVERHAUL KITS



CURRENT OVERHAUL KIT

Piston and Rings

Cylinder Liners

Main Bearings

Upper Eng Gasket Set

Oil Pan Gasket

Fuel and Lube Filters

Oil Bypass Valve

Conn Rod Bearings

Coolant Thermostat



Piston Cooling Nozzles

Turbo Studs/Locknuts

CURRENT

OVERHAUL KIT

CLASSIC



PRO



ELITE

*ReCon® Fuel Pump Repair

ReCon® Water Pump

ReCon® Lube Oil Pump

ReCon® Cylinder Head

Piston Cooling Nozzles

Turbo Studs/Locknuts



CURRENT OVERHAUL KIT ReCon® Connecting Rods

ReCon® Fuel Injectors

Fuel Connectors

*ReCon® Fuel Pump Repair

ReCon® Water Pump

ReCon® Lube Oil Pump

ReCon® Cylinder Head

Piston Cooling Nozzles

Turbo Studs/Locknuts



CURRENT OVERHAUL KIT

^{*}Fuel Pump Repair includes short block, tappets, barrel plungers. ISX12 OHKs do NOT include a Fuel Pump Repair kit



ISX OVERHAUL KIT REBATE PROGRAM

CM2250 / CM2350

CM570 / CM870 / CM871

Cummins Overhaul Rebate Program



ISX12 & ISX15 Engines	Total Savings
Overhaul Kit + Cylinder Head	\$500
Overhaul Kit + Cylinder Head + \$5,000 in Cummins Parts**	\$1,000
Overhaul Kit + Cylinder Head + \$10,000 in Cummins Parts**	\$1,500

- ...





14% **ELITE Kit** 12% Savings **PRO Kit** Rebate **Estimated** \$1500 Rebate \$1000 Rebate \$500 0% \$5.000 \$10.000 \$15.000 \$20.000 \$25.000 **Estimated Overhaul Parts Cost**

KIT PRICING VS. REBATE PROGRAM

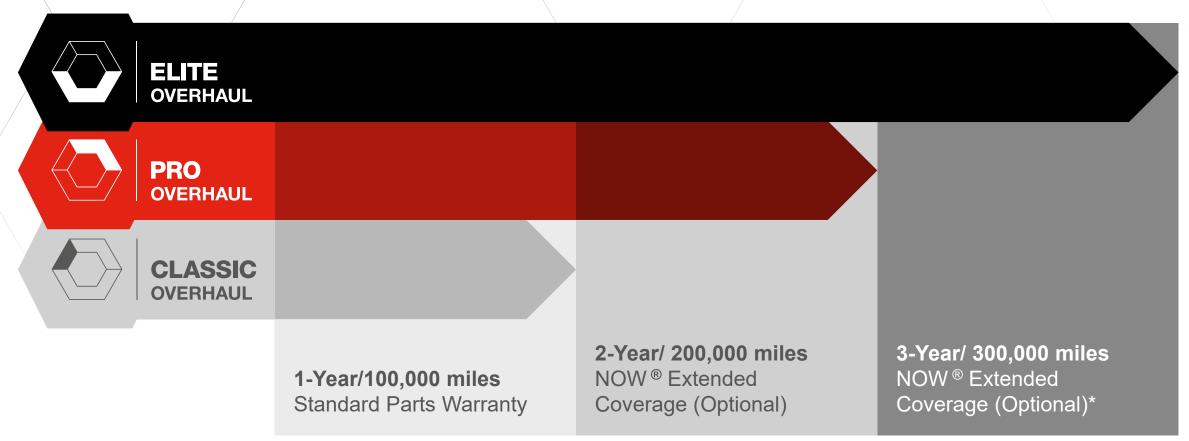
The NEW overhaul kit offering provides significant savings above the current rebate program.

Price discounts are built into the price of the NEW kit part numbers. Therefore, Cummins rebate funds are not eligible in conjunction with CM 2250/CM2350 overhaul kits.

This chart displays the estimated savings when using the rebate program as well as the NEW overhaul kit offering.







^{*} NEW 3-yr coverage available: Customer must purchase Elite kit and service must be completed by a NOW certified location to be eligible for 3-Yr extended coverage.

IMPORTANT CONSIDERATIONS PACKAGING AND CORE RETURN



ReCon components are to be repackaged in original boxes, including cylinder head.

- Create a single Return Detail ID (RID) for overhaul kit core PN (containing ReCon components).
- Printed copy of the return inside and one attached outside wooded panel crate as your packing slip.
- Missing or unaccepted core will be deducted from the core credit
- ReCon components can be individually returned if eligible for core swap program



IMPORTANT CONSIDERATIONS CONNECTING ROD BEARINGS



TSB 120067

IMPORTANT SALES UPDATE

Saw cut and fracture split connecting rods for ISX15 engines require different connecting rod bearings. It is important to order and install the correct bearings.

Connecting Rod Type	Connecting Rod Part Number	Bearing Kit Part Number		
Fracture Split	368910800RX	2882087		
Saw Cut	4059429NX/RX	4089405		

Point of Sale Tips:

- 1. Verify that the customer has already removed the oil pan and checked all six connecting rod types.
- 2. Inform the customer on how to identify the connecting rod types installed.

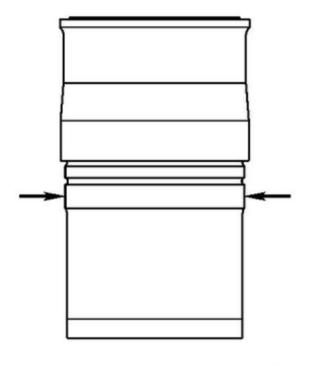


- 15L overhaul kits will include both saw cut and fracture split connecting rod bearings in CLASSIC and PRO kits.
- The ELITE kit includes fracture split connecting rods and fracture split connecting rod bearings.

IMPORTANT CONSIDERATIONS CYLINDER LINER REPLACEMENT



TSB 110277



Cylinder Liner Mid Stop Diameter Differences

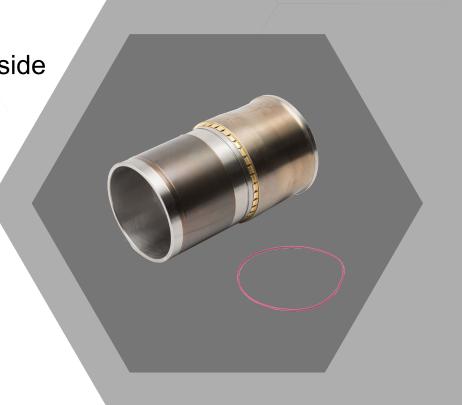
- Any 15L engines built or replaced after January 1st, 2010, could potentially have been built with either a small bore diameter cylinder block and cylinder liner, or a large bore diameter cylinder block and cylinder liner.
- Mid stop liners are available in 150mm or 152mm outer diameters. Measure the mid stop liner at the location shown in the Figure to identify the mid stop cylinder liner size.
- To ensure the proper size liner is identified, use cylinder liner gauge 5299587

ISX15 CYLINDER LINER EXCHANGE PROCESS – 150MM/152MM



All PRO and ELITE level kits (15L) are sold containing 150mm cylinder liners. If 152mm liners are needed for repair, order liners along with OH kit and we will accept return of the 150mm liners inside the kit.

- 150mm liner returns will be accepted if 152mm liners were purchased
- Must keep liners in original packaging including o-ring
- Re-stocking fee will be waived
- PPC 5814 Return instructions
 - 150mm APR Liner 5472970
 - 152mm APR Liner 5473000



TSB 110277 – Cylinder Liner Compatibility

MARKETING COLLATERAL MART.CUMMINS.COM

Video

Introductory video (90s) explaining the product benefits



Counter Mat

New counter mat detailing parts included in each kit tier



Customers

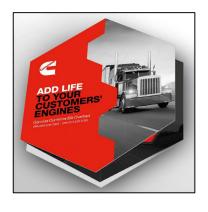
End Users

Dealers

Distributors

Sell-in

8-page booklet detailing specific program attributes



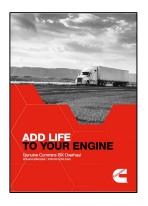
Outside Sales

Parts Managers

Sales Advisors

Customer Brochure

4-page brochure describing value proposition and parts

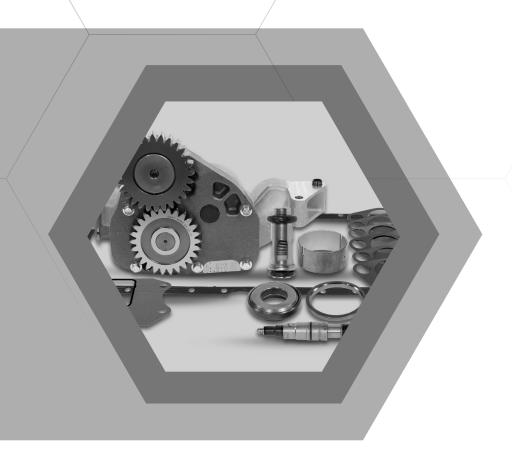


Customers

End Users

PROGRAM REFERENCE WEBSITES











SALES COLLATERAL

MART.CUMMINS.COM

ADVERTISING AND MEDIA

CUMMINS.COM/OVERHAUL

EXTENDED COVERAGE

CUMMINS.COM/OVERHAUL/NOW

PART NUMBERS BY CPL ISX 15L - CM 2250



No Release (152mm)

CPL	EPA Certification	Control Module	Engines Built	CLASSIC Kit	PRO Kit	ELITE Kit
3348 3376						

5579450 (150mm) 5579452RX (150mm) 3490 2010 CM 2250 44,000 5579451 (152mm) No Release (152mm) No Release (152mm) 3491 3688

5579453RX (150mm)

5579454 (150mm) 5579456RX (150mm) 5579459RX (150mm) CM 2250 20,000 3606 2010 5579455 (152mm) No Release (152mm) No Release (152mm)

5579462RX (150mm) 5579460 (150mm) 5579464RX (150mm) 3719 2010 CM 2250 66,000

5579461 (152mm)

No Release (152mm)

PART NUMBERS BY CPL ISX 15L - CM 2350



CPL	EPA Certification	Control Module	Engines Built	CLASSIC Kit	PRO Kit	ELITE Kit
3766 3939 4585 4588	2013	CM 2350	45,000	•	5579457RX (150mm) No Release (152mm)	5579458RX (150mm) No Release (152mm)
3937 4583 4586 4761	2013	CM 2350	159,000	•	5579463RX (150mm) No Release (152mm)	5579465RX (150mm) No Release (152mm)
3938 4584 4587	2013	CM 2350	21,814 9,127 5,275	•	No Release (150mm) No Release (152mm)	No Release (150mm) No Release (152mm)

PART NUMBERS BY CPL ISX 12L - CM2250 & CM2350

CM 2350

2013

3712



5579442RX

CPL	EPA Certification	Control Module	Engines Built	CLASSIC Kit	PRO Kit	ELITE Kit	
3438 3439 3440	2010	CM 2250	16,299	5579425	5579439RX	5579441RX	
3711	2012	CN 4 2250	4.4.24.6	F F 70 42 F	5570440DV	FF70442DW	

5579425

5579440RX

14,316

